

## **We're updating our WesCom workflow for high value homes.**

We are integrating the e2V Pronto calculator into the WesCom workflow for large and high value homes. That means that you don't need to contact us to get a solid estimation for new business anymore!

## **Because we're creating a better experience for customers.**

There is a strong correlation between initial Pronto estimates and post- inspection values, so customers don't have big surprises.

## **We will continue inspections for Estate properties.**

We will continue to inspect most homes written in our Estate programs, as well as those with a Coverage A value of 600k or greater.

## **Have some questions?**

### **What will be the Coverage A tolerance?**

Coverage A can be written between 97% and 150% of the Pronto estimation.

### **Will the Pronto tool be utilized in the Dwelling Fire Program?**

No. Pronto will be the exclusive calculator for Wespak Estate and Estatepak policies/quotes and for other homeowner programs (including Wespak) where the square footage of the dwelling is 3500 square feet or larger.

Very few PDP's require a high value home estimator. However, we will gladly provide an e2V estimation for a dwelling fire risk if you wish. Simply contact your underwriter.

### **Will there be a stand-alone version of the Pronto estimator available on AWP?**

Not currently because we do not perceive a need for a stand-alone tool. Again, agents may request a Pronto estimation from Underwriting for unique situations.

### **How will I select which calculator to use?**

The system will direct (and redirect) users to the appropriate calculator based on the answer to the following question:

*Total living area of home estimated to be at least 3500 square feet?*

The answer to this question in Wespak Estate and Estatepak programs is for data capture only - the Pronto flow will present regardless of selection.

### **Is pre-fill construction data part of the new workflow?**

Yes. e2Value is one of the leaders in home data aggregation and pulls from multiple sources.

Not all data is returned nor accurate. You will be able to select "modify" to change home information as needed.

**Why is the system defaulted to an Attached Garage when no data is returned?**

The majority of large or high-value homes have an attached garage. It's sometimes easy to overlook the addition of the garage in the calculation, which can have a significant impact. Again, users will be able to modify to other types of garages or to no garage.

**RC tools can be cumbersome. Is this the case with Pronto?**

Not at all. We have made every effort to minimize the number of fields with which an agent needs to interact

Many times, you will see an initial Pronto summary within minutes.

**Agents sometimes don't know the exact square footage of a given area. Are there any guidelines around normal square footage for a three-car garage for example?**

There is square footage help text within the flow. In addition, you can often use a variety of Internet tools to establish your best estimate.

